

# Sales 2016

## January 17, 2017

Dr Martin Zwysig, CFO Autoneum



# Sales<sup>1</sup> and Full Year outlook 2016

## Highlights

- **Significant net sales increase of 6.8% in local currencies** despite strong previous year and cyclically weak regional demand
- Net sales in Swiss francs rose by 3.2% from **CHF 2'085.9 million** to **CHF 2'152.6 million**
- All four Business Groups (BG) **increased net sales in local currencies, three BGs considerably** outperformed market growth
- Thanks to efficiency enhancements in production, virtually maximum capacity utilization in Europe and low raw material prices, Autoneum once again **raised its operating result** before special effects<sup>2</sup>
- **Final 2016 results** will be published on March 2, 2017

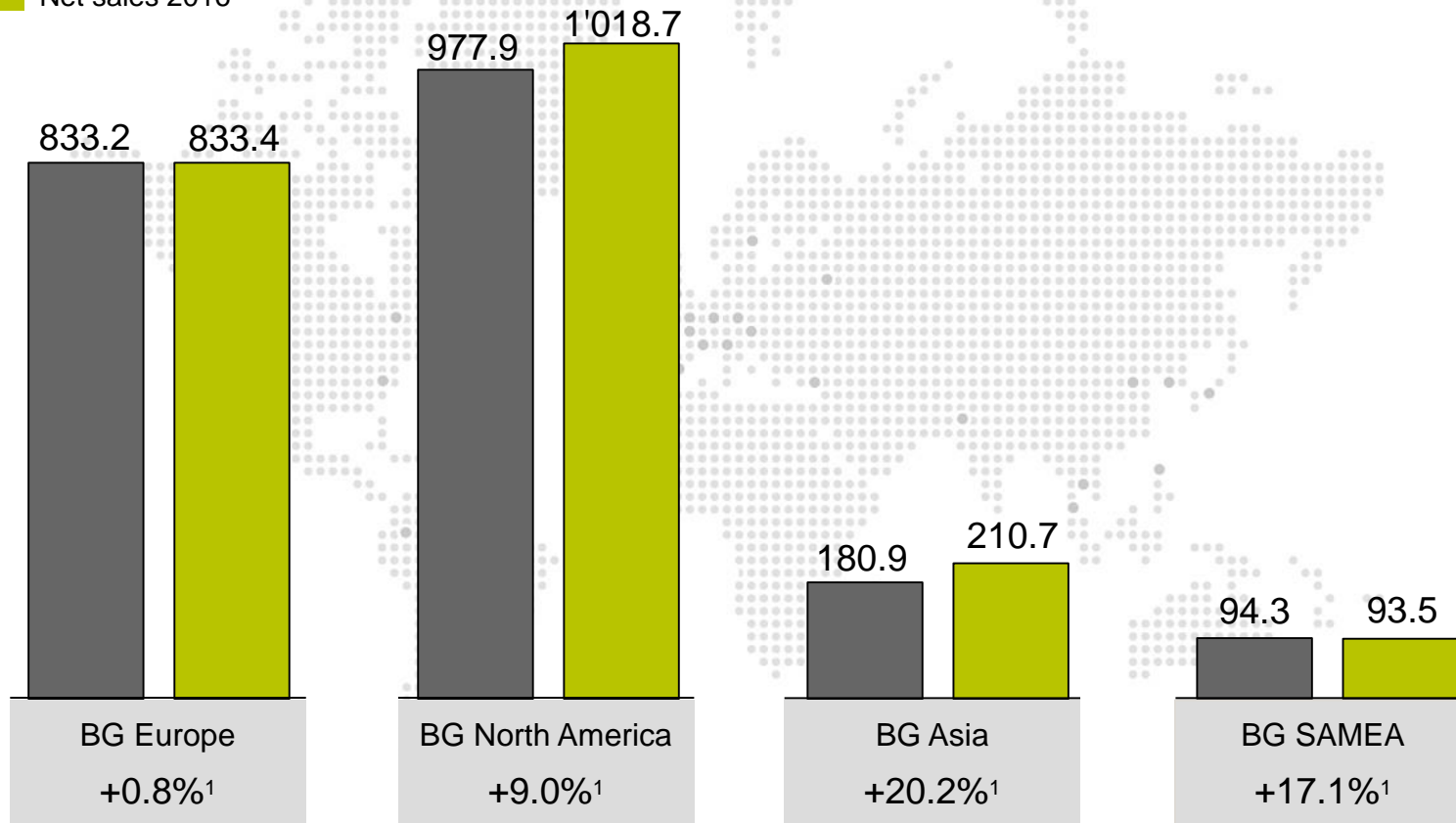
<sup>1</sup>Unaudited

<sup>2</sup>Special effects: gain of around CHF 33 million from disposal of UGN business in Chicago Heights (Illinois), USA, in 2016 and payment of CHF 31.5 million to the German Federal Cartel Office in 2015

# Net sales 2015 vs. 2016 by Business Group

CHF million

■ Net sales 2015  
■ Net sales 2016

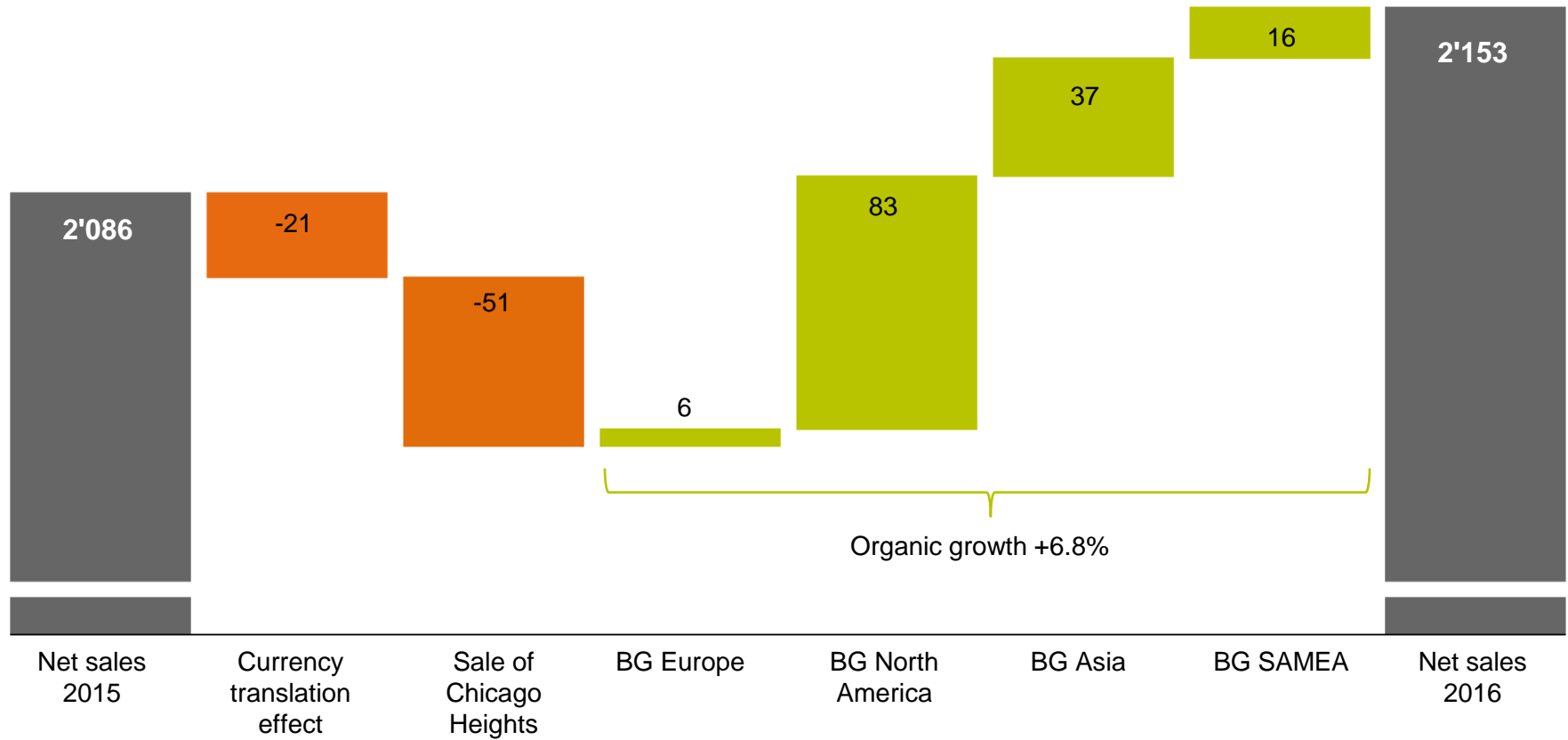


<sup>1</sup>Organic growth (change in local currencies)

# Sales development

## Change in net sales

CHF million



# Contacts and event calendar

## Investors and Financial Analysts

Dr Martin Zwysig  
 CFO  
 T +41 52 244 82 82  
[investor@autoneum.com](mailto:investor@autoneum.com)

## Media

Dr Anahid Rickmann  
 Head Corporate Communications  
 T +41 52 244 83 88  
[media@autoneum.com](mailto:media@autoneum.com)

## Contact address

Autoneum Holding Ltd  
 Schlosstalstrasse 43 / P.O. Box  
 CH-8406 Winterthur  
[www.autoneum.com](http://www.autoneum.com)

## Important dates 2017

Media and Financial Analysts Conference Results 2016	March 2, 2017
Annual General Meeting 2017	March 30, 2017
2017 Semi-Annual Results	July 25, 2017

## Autoneum listed on SIX Swiss Exchange

Ticker Symbol	AUTN
Valor Number	12748036
ISIN	CH0127480363

# Disclaimer

Autoneum is making great efforts to include accurate and up-to-date information in this document, however we make no representations or warranties, expressed or implied, as to the accuracy or completeness of the information provided in this document and we disclaim any liability whatsoever for the use of it.

The information provided in this document is not intended nor may be construed as an offer or solicitation for the purchase or disposal, trading or any transaction in any Autoneum securities. Investors must not rely on this information for investment decisions.

All statements in this report which do not reflect historical facts are statements related to the future which offer no guarantee with regard to future performance; they are subject to risks and uncertainties including, but not limited to, future global economic conditions, exchange rates, legal provisions, market conditions, activities by competitors and other factors outside the company's control. **The 2016 sales figures have not yet been audited.**

© 2017, Autoneum Holding Ltd. All rights reserved

A wide, paved road with white lane markings curves through a lush green field under a clear blue sky with scattered white clouds. The road is the central focus, leading the eye from the bottom left towards the horizon on the right. The surrounding landscape is flat and verdant, with some distant hills visible on the horizon.

# autoneum

Mastering sound and heat.