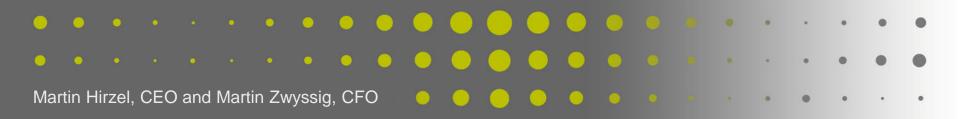


### Half-Year Results 2015





- 1. Introduction and Highlights of Half-Year 2015 Martin Hirzel, CEO
- 2. Financial Results Half-Year 2015 Martin Zwyssig, CFO
- 3. Outlook Full Year 2015 Martin Hirzel, CEO

## **HY1: Highlights**



- Organic growth of 6.3% in local currencies (LC) exceeded global automobile production growth significantly
- Strong growth thanks to launches of large-volume models in Europe and North America and expansion with OFMs in Asia
- Sales of BG SAMEA burdened by recession and corresponding drop in production volumes in Brazil

Half-Year Results 2015 . July 22, 2015



- EBIT margin reached a new high at 7.7% (after non-recurring expenses\*: 4.5%)
- Net profit rose to 48.5 million CHF (after nonrecurring expenses\*: 17.0 million CHF)
- RONA again more than twice the WACC

- BG Europe with significant increase in sales in LC and earnings
- High production volumes with new car models in North America
- Supply of international and Chinese OEMs led to gains in market share in Asia
- Plant relocation in Brazil to provide state-of-the-art processes and products

3

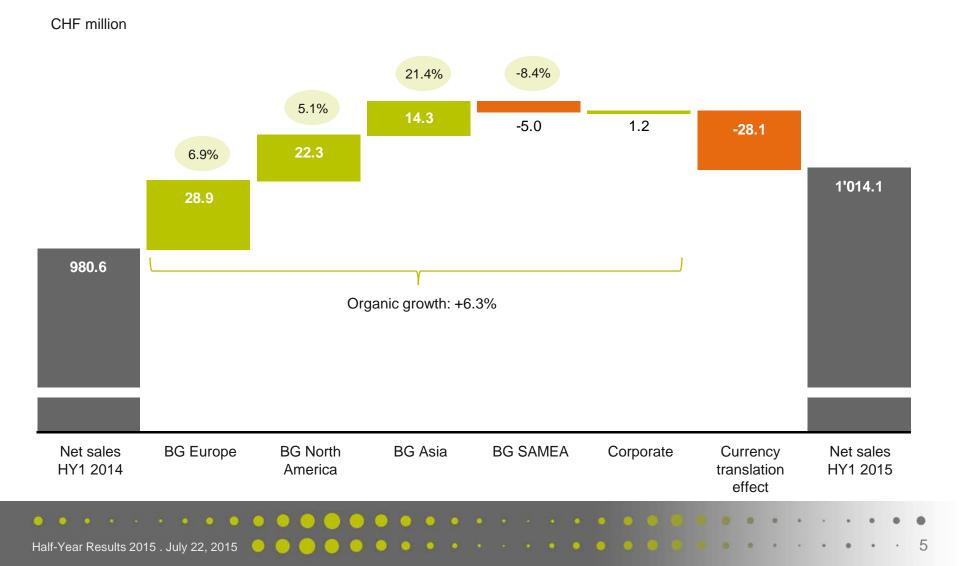
\*Non-recurring expenses in relation to the settlement with the German Federal Cartel Office in the amount of 31.5 million CHF.

### Agenda

- 1. Introduction and Highlights of Half-Year 2015 Martin Hirzel, CEO
- 2. Financial Results Half-Year 2015 Martin Zwyssig, CFO
- 3. Outlook Full Year 2015 Martin Hirzel, CEO

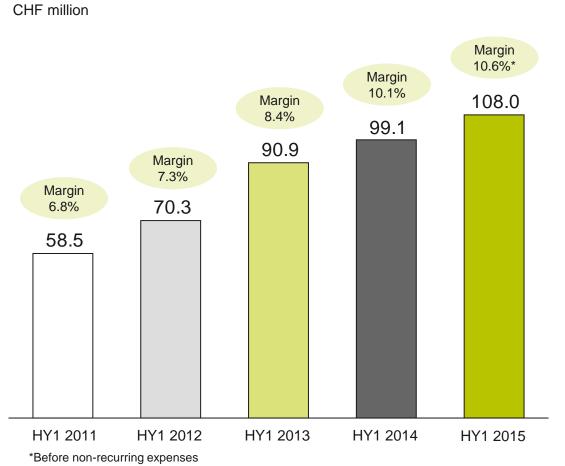
## **Sales development**

## Sales growth outperformed the market significantly



6

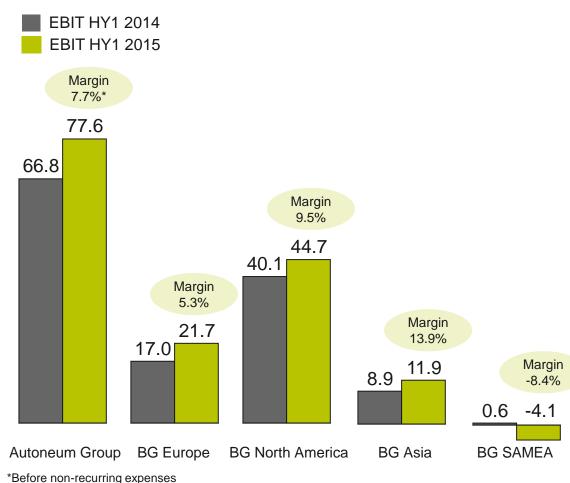
## HY1: EBITDA EBITDA further increased



- EBITDA before non-recurring expenses increased from 99.1 to 108.0 million CHF
- EBITDA margin before nonrecurring expenses at 10.6%
- EBITDA margin of BG Europe further improved by 0.9 percentage points to 8.2%

## HY1: Operating result (EBIT) EBIT margin at new record high

CHF million



### autoneum

- EBIT margin improved by 0.8 percentage points to 7.7% of net sales (after non-recurring expenses: 4.5%)
- High capacity utilization, lower material costs and efficiency gains in Europe
- High production volumes at newly launched models of US and German OEMs ensure growth in NA
- Supply of international and Chinese OEMs in Asia

## HY1: Net profit

Half-Year Results 2015 . July 22, 2015

## Net profit further boosted before non-recurring expenses

CHF million	HY1 2015	HY1 2015*	HY1 2014
Net sales	1'014.1	1'014.1	980.6
EBIT	46.1	77.6	66.8
Financial result	-12.2	-12.2	-8.4
Profit before taxes	33.9	65.4	58.4
Taxes	-16.9	-16.9	-18.4
Net profit	17.0	48.5	40.0
Net profit attributable to AUTN	3.2	34.7	28.7
Net profit attributable to NCI	13.8	13.8	11.4
Earnings per share (EPS) in CHF	0.68	7.50	6.19

- Net profit before taxes rose to 65.4 million CHF despite currency-related lower financial result
- Net profit impaired by non-recurring expenses in relation to the settlement with the German Federal Cartel Office in the amount of 31.5 million CHF.

8

\*Financials are disclosed before expenses in relation to the settlement with the German Federal Cartel Office in the amount of 31.5 million CHF in 2015.

## HY1: Balance sheet Sound balance sheet

CHF million	30.06.15	31.12.14	30.06.14
Total assets	1'143.9	1'099.3	980.6
Non-current assets	515.9	536.2	438.5
Current assets	628.1	563.0	542.1
Short-term financial liabilities	120.6	61.0	25.5
Long-term financial liabilities	131.6	134.6	136.2
Shareholders' equity*	336.5	392.5	350.1
in % of total assets*	29.4%	35.7%	35.7%
Net working capital	51.4	11.6	58.9
Net debt	132.3	53.9	101.3

 Net working capital at slightly lower level compared to prior-year period

- Higher net debt compared to year-end level in order to finance the higher net working capital and investments in tangible assets
- Decreased shareholder's equity compared to yearend level due to a negative currency translation impact and dividend payment

9

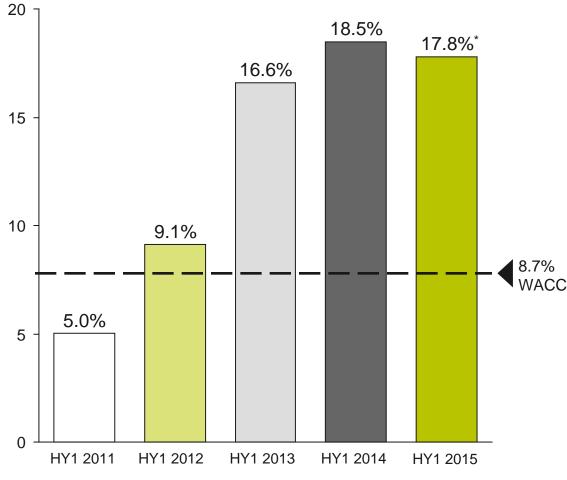
\*Including subordinated shareholder loans

## HY1: Cash flow Stable cash flows from operating activities

CHF million	HY1 2015	HY1 2014
Net profit	17.0	40.0
Depreciation and amortization	30.3	32.3
Change in net working capital	-41.3	-56.6
Other non-cash income and expenses	12.0	4.3
Cash flows from operating activities	18.0	20.0
Investments in tangible and intangible assets	-53.3	-27.9
Other investments net	-0.1	-7.8
Free cash flow	-35.4	-15.7

- Cash flows from operating activities are stable compared to prior-year period
- Decrease in free cash flow mainly due to higher investments in tangible assets

## HY1: RONA RONA<sup>\*</sup> almost matched high prior-year level



• RONA of 17.8% more than twice the WACC of 8.7%

autoneu

Substantial additional economic value created

\*RONA is disclosed before expenses in relation to the settlement with the German Federal Cartel Office in the amount of 31.5 million CHF.

#### 

### Agenda

- 1. Introduction and Highlights of Half-Year 2015 Martin Hirzel, CEO
- 2. Financial Results Half-Year 2015 Martin Zwyssig, CFO
- **3. Outlook Full Year 2015** *Martin Hirzel, CEO*



## Guidance 2015

Global environment	<ul> <li>Muted growth of global automobile production to around 89 million light vehicles in 2015 (growth rate of 1.7%)*</li> </ul>
Sales	<ul> <li>Continuation of sales growth in LC in seasonally weaker HY2 leading to sales increase above the forecasted 4-5% in FY 2015</li> <li>Despite negative currency effects, Group sales consolidated in Swiss francs should slightly exceed the previous year's level</li> </ul>
Profitability	<ul> <li>EBIT margin of HY2 will turn out better than EBIT margin of HY2 2014</li> <li>Key factors: significant improvement of BG Europe's EBIT margin and performance of BG North America and BG Asia</li> </ul>
*According to IHS estimates	

Half-Year Results 2015 . July 22, 2015 🥚 🕘 🕘 🕘 🔍 🍳 🍨 🔹 🔹 🔹 🔹 🔹 🔍 🔍 🔍 🔍 🔍 👘 👘 👘 👘 👘 👘 👘 👘 👘 👘

Autoneum is also onboard. Not necessarily visibly, but always perceptibly.

Autoneum. Mastering sound and heat.

### **Contacts and event calendar**

#### autoneum

Dr. Martin ZwyssigDr. Anahid RicCFOHead CorporaT +41 (0)52 244 82 82T +41 (0)52 24investor@autoneum.commedia@auton	e Communications Schlosstalstrasse 43 / P.O. Box 4 83 88 CH-8406 Winterthur

#### Important dates 2016

Publication Sales Figures Financial Year 2015 2015 Results Press Conference

Annual General Meeting 2016

January 15, 2016 March 3, 2016 March 30, 2016

#### Autoneum listed on SIX Swiss Exchange

Valor SymbolAUTNValor Number12748036ISINCH0127480363

#### 



#### **Disclaimer**

Autoneum is making great efforts to include accurate and up-to-date information in this document, however we make no representations or warranties, expressed or implied, as to the accuracy or completeness of the information provided in this document and we disclaim any liability whatsoever for the use of it.

The information provided in this document is not intended nor may be construed as an offer or solicitation for the purchase or disposal, trading or any transaction in any Autoneum securities. Investors must not rely on this information for investment decisions.

All statements in this report which do not reflect historical facts are statements related to the future which offer no guarantee with regard to future performance; they are subject to risks and uncertainties including, but not limited to, future global economic conditions, exchange rates, legal provisions, market conditions, activities by competitors and other factors outside the company's control. The 2015 vehicle production figures are based on the latest estimates of IHS Global Insight.

© 2015 Autoneum Holding Ltd, All rights reserved

## Half-Year Results 2015 . July 22, 2015 Image: Contraction of the second sec