



Sales 2013 January 16, 2014



Urs Leinhäuser, Chief Financial Officer & Deputy CEO

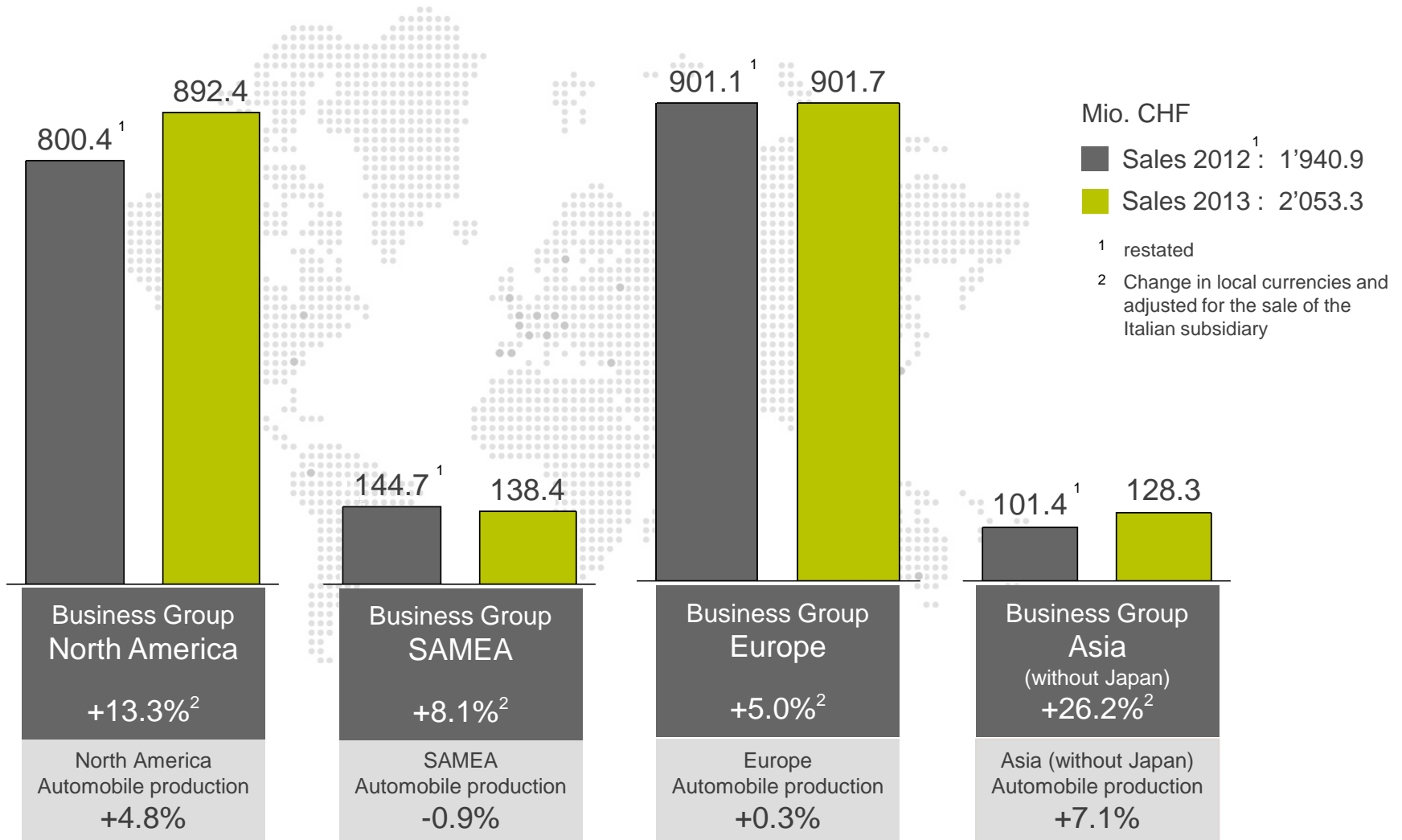
Sales¹ and full year outlook 2013

Highlights

- **Sales in local currencies and adjusted for divestments** increased substantially by 9.9% and once again **significantly outpaced the 3.1% growth in global light vehicle production**
- **Sales in Swiss Francs improved** by 5.8% to 2'053.3 million CHF
- Sales **increased in all regions** in local currencies and significantly outpaced the respective markets, **strongest growth in Asia**
- **Net profit for 2013 is expected to be higher than for 2012** in spite of the known one-time expenses of around 40 million CHF
- **Final results** will be published on March 19, 2014

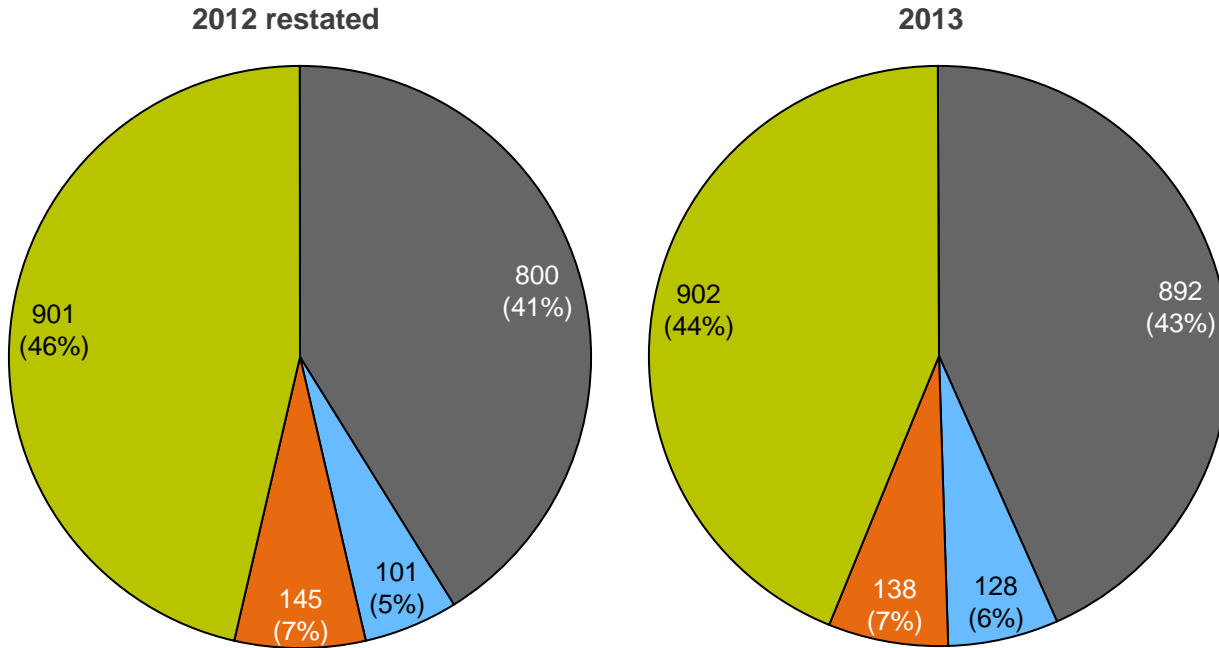
¹ unaudited

Sales 2012 vs. 2013 by Business Group



Sales 2013

Growth based on various key success factors



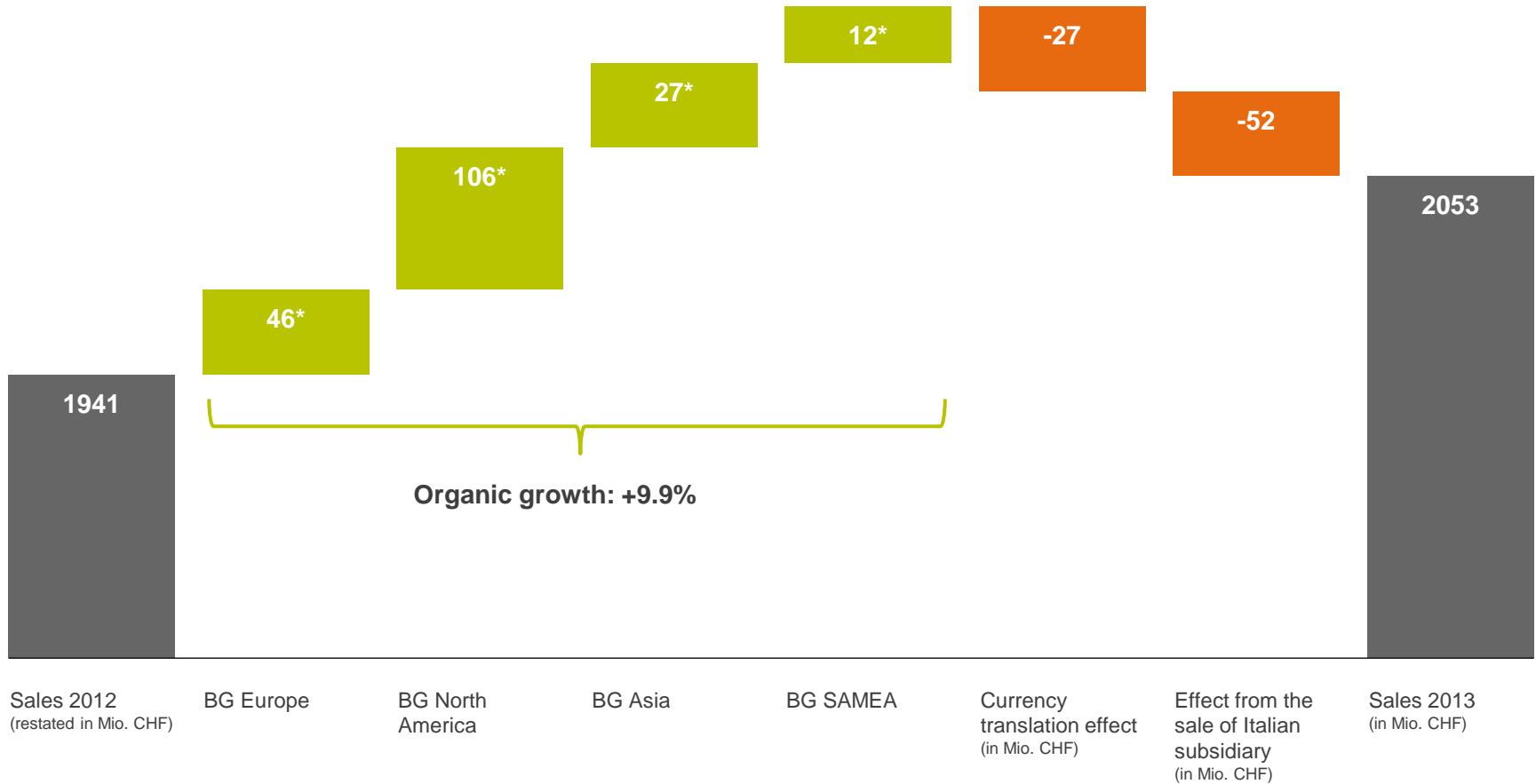
Mio. CHF

- BG Europe
- BG North America
- BG Asia
- BG SAMEA

- Growth thanks to global presence, participation in successful vehicle models and gains in market share
- Strongest sales growth in Asia due to new orders involving high production volumes
- Technological leadership proved to be decisive for order acquisition from new and existing customers

Sales development

Change in sales including organic growth



* Changes in sales in Mio. CHF due to volume and price

Outlook for 2013 results

- Higher than expected sales volumes in HY2, the ongoing implementation of operational improvements and overall stable raw material prices had a **positive impact on the operating margin in HY2 2013**
- **Net profit for 2013 is expected to be higher than for 2012** in spite of the known one-time expenses of around 40 million CHF

The Autoneum Group's final results for 2013 will be published at the media and financial analysts' conference scheduled for March 19, 2014, in Winterthur, Switzerland.

Contacts and event calendar

Contact address

Autoneum Holding AG
 Schlosstalstrasse 43 / P.O. Box
 CH-8406 Winterthur
www.autoneum.com

Investors

Urs Leinhäuser
 CFO and Deputy CEO
 T +41 (0)52 244 82 82
investor@autoneum.com

Important dates 2014

2013 Results Media Conference	March 19, 2014
Annual General Meeting	April 16, 2014
2014 Semi-Annual Results	July 23, 2014

Autoneum listed on SIX Swiss Exchange

Valor symbol	AUTN
Valor Number	12'748'036
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