



Welcome to the 2017 Annual Results Conference

Winterthur, March 7, 2018

Agenda

1. Business year 2017

Martin Hirzel, CEO

2. Financial results 2017

Dr Martin Zwyssig, CFO

3. Outlook 2018

Martin Hirzel, CEO

Highlights 2017



Financials

- Organic revenue growth of 2.4% in line with market
- EBIT margin at 8.1% again exceeds 8% mark
- EBIT margin of BG Europe improved significantly to 8.4%
- Net profit of CHF 118.5 million exceeds prior-year level*
- Equity ratio further raised to 39.6%
- Dividend payout of CHF 6.50 proposed



Investments

- New production facility in Komárom, Hungary
- Set-up of four plants in China
- Capacity expansion in San Luis Potosí, Mexico
- Ultra-Silent development and production sites in Germany and Switzerland
- Implementation of new carpet lines in North America
- Launch of Hybrid-Acoustics ECO+ for e-cars



Strategy

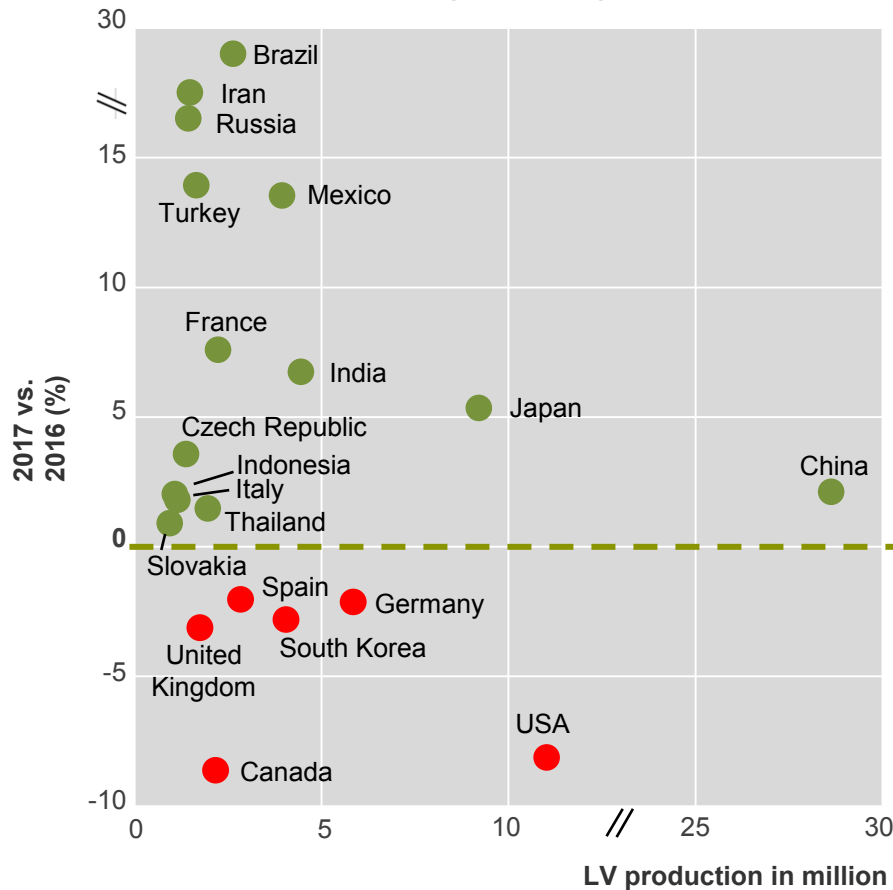
- Operational excellence thanks to further developed production processes at BG Europe
- Start of business at “Competence Center New Mobility” in California, USA
- Strategy-driven expansion in Asia
- Successful turnaround of BG SAMEA
- High investments in global production footprint and innovation roll-out

*Before special effects.

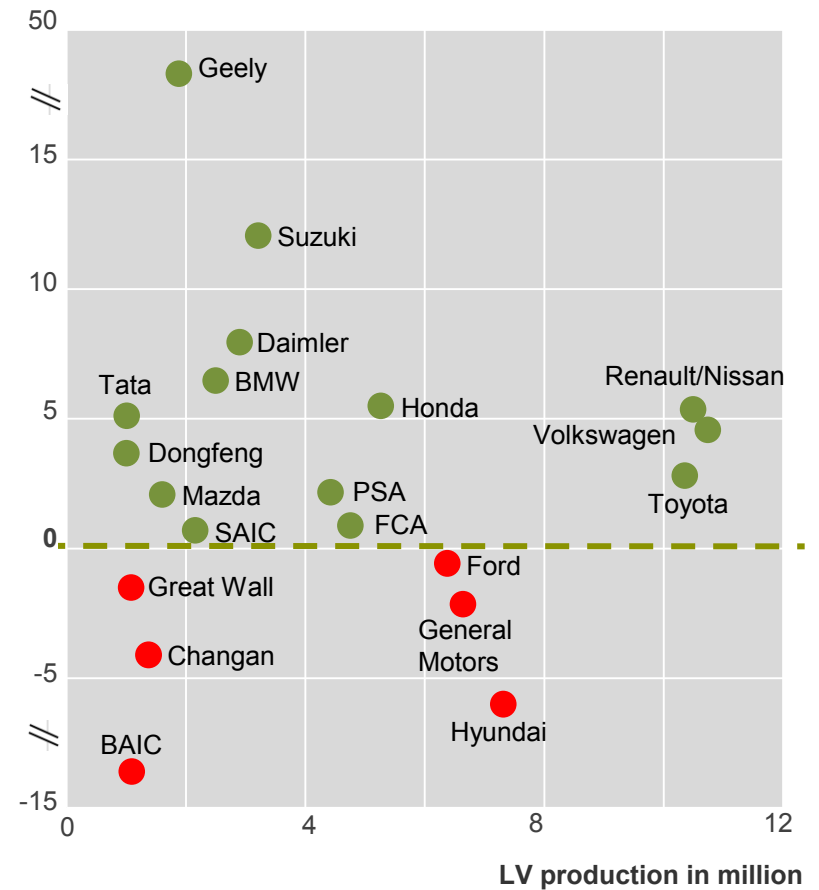
Light vehicle (LV) production 2017

Notable market decline in USA and Canada

By country



By OEM group



Source: IHS 2018.

Business year 2017

Highlights Q1

Opening of «Competence Center New Mobility»

- New mobility hub in Silicon Valley (CA), USA
- Establishment of relationships and business with new OEMs
- Development of components for new drives such as e-cars



Launch of carpet innovation Di-Light

- Lightweight technology for needlepunch carpets
- Di-Light contributes to lower fuel consumption and emissions
- Eco-friendly: consists of up to 97% of recycled PET



Annual General Meeting raises dividend

- Dividend payout of CHF 6.50 per share
- Norbert Indlekofer elected as 7th member of Board of Directors of Autoneum Holding Ltd



Business year 2017

Highlights Q2

5-year anniversary of Katowice Development Center

- Founded in 2012 as one of six Development Centers
- Polish Development Center focuses on engine bay and interior floor components (e.g. Theta-Cell)



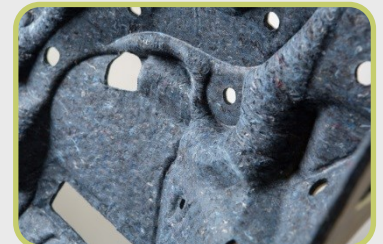
New North America HQ opens in Novi (MI), USA

- New Administrative and Technical Center of BG North America
- Development for North American market including predevelopment studies for local customers



Hybrid-Acoustics ECO+ for e-cars

- Provides both sound protection and thermal insulation
- For use in carpets, inner dashes and floor insulators
- Contributes to increased driving range of e-models



Business year 2017

Highlights Q3

Automotive Acoustics Conference: participant record

- 250 participants discuss trends-related acoustic challenges
- E-mobility and acoustic management innovations in focus
- Conference under scientific leadership of Autoneum



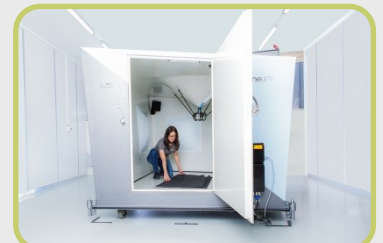
New Corporate Responsibility (CR) governance

- Commitment to become benchmark among industry peers
- Implementation of Group-wide CR function
- Launch of first global philanthropy project «Bookbridge»



Measurement systems' sales record

- 100th Alpha Cabin sold
- Measurement systems set industry benchmark
- Systems developed at Swiss research center in Winterthur



Business year 2017

Highlights Q4

New JV for R&D in vehicle acoustics in Japan

- New Autoneum, Nittoku and Toyota Boshoku joint venture
- Predevelopment studies for Toyota as first customer
- 2017: 50 years of successful Autoneum-Nittoku collaboration



Expansion in growth market China

- Extension of production capacities: 4 new plants
- SOP in Yantai and Changsha plants at end of 2017
- Plants in Pinghu and Shenyang Tiexi to open in 2018



Autoneum enters Iran market

- License agreement with Iranian supplier Ayegh Khodro Toos
- Carpet systems and inner dashes for French customers
- SOP of first Autoneum-equipped vehicle (SUV) in early 2019



Agenda

1. Business year 2017

Martin Hirzel, CEO

2. Financial results 2017

Dr Martin Zwyssig, CFO

3. Outlook 2018

Martin Hirzel, CEO

Key figures

Overview

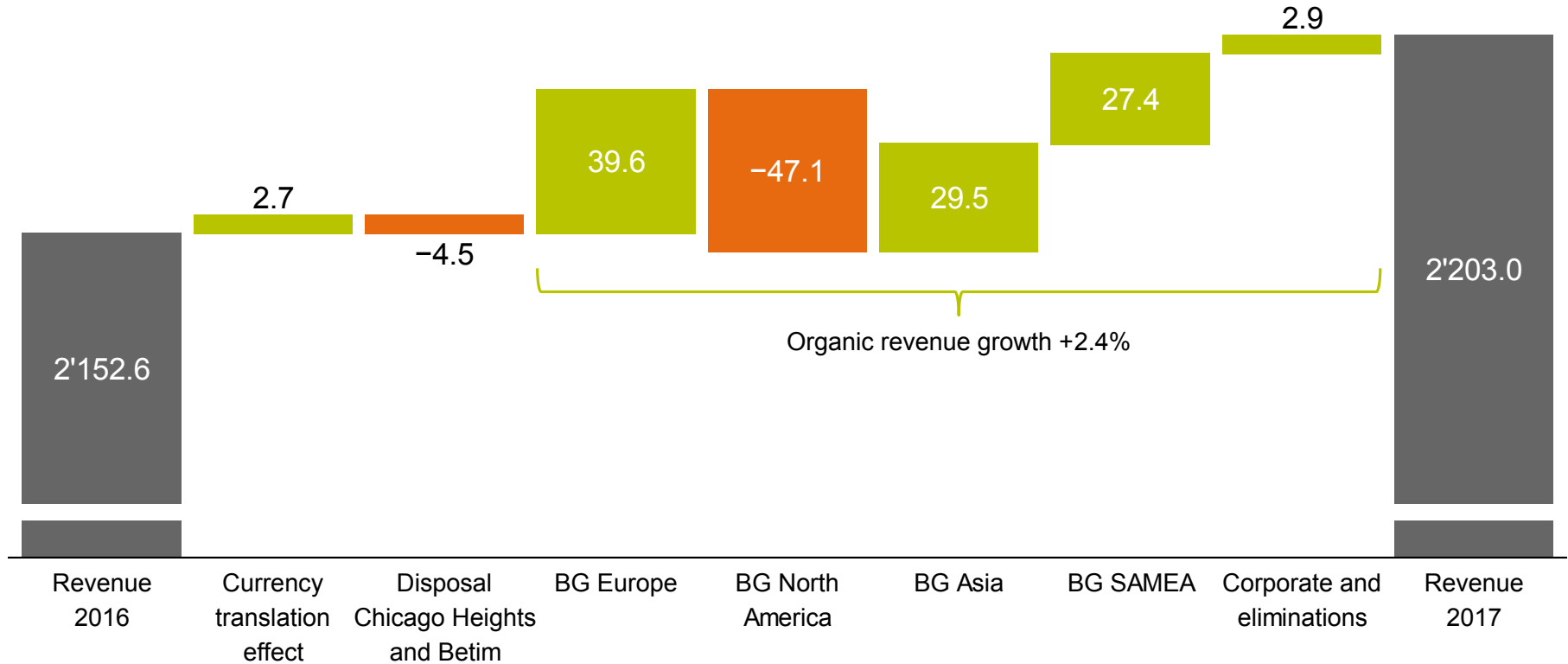
CHF million	2017	2016
Revenue	2'203.0	2'152.6
EBITDA*	255.9	245.0
<i>in % of revenue</i>	11.6%	11.4%
EBIT*	178.0	175.6
<i>in % of revenue</i>	8.1%	8.2%
Net profit*	118.5	117.0
Investments in tangible assets	-173.6	-137.5
Free cash flow	-50.5	101.3
Net debt at December 31	183.3	57.4
RONA*	16.2%	19.6%
Market capitalization at December 31	1'306.6	1'243.4
Basic earnings per share (EPS) in CHF*	19.6	19.2

*Before special effects 2016: Gain from disposal of the UGN business in Chicago Heights in the amount of CHF 33.2 Million (CHF 21.1 million after income taxes) and impairment loss due to the adaptation of the South American production capacity in the amount of CHF 4.3 million.

Revenue development

Organic revenue growth in line with market

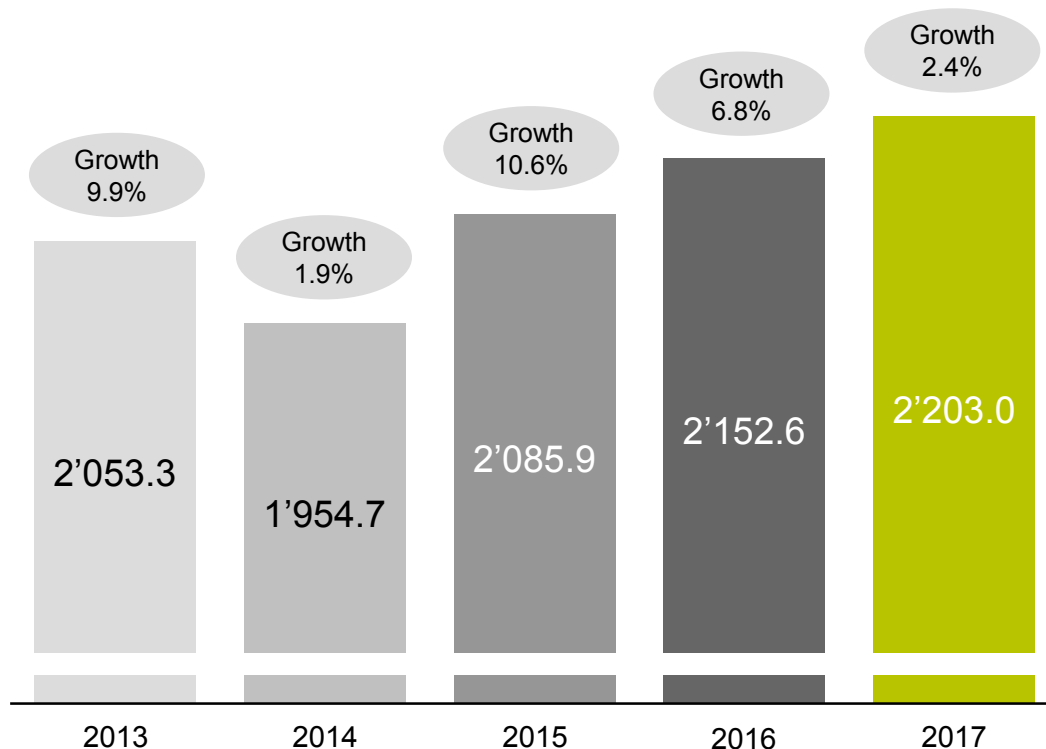
CHF million



Revenue 2013 – 2017

Continuous organic revenue growth*

CHF million



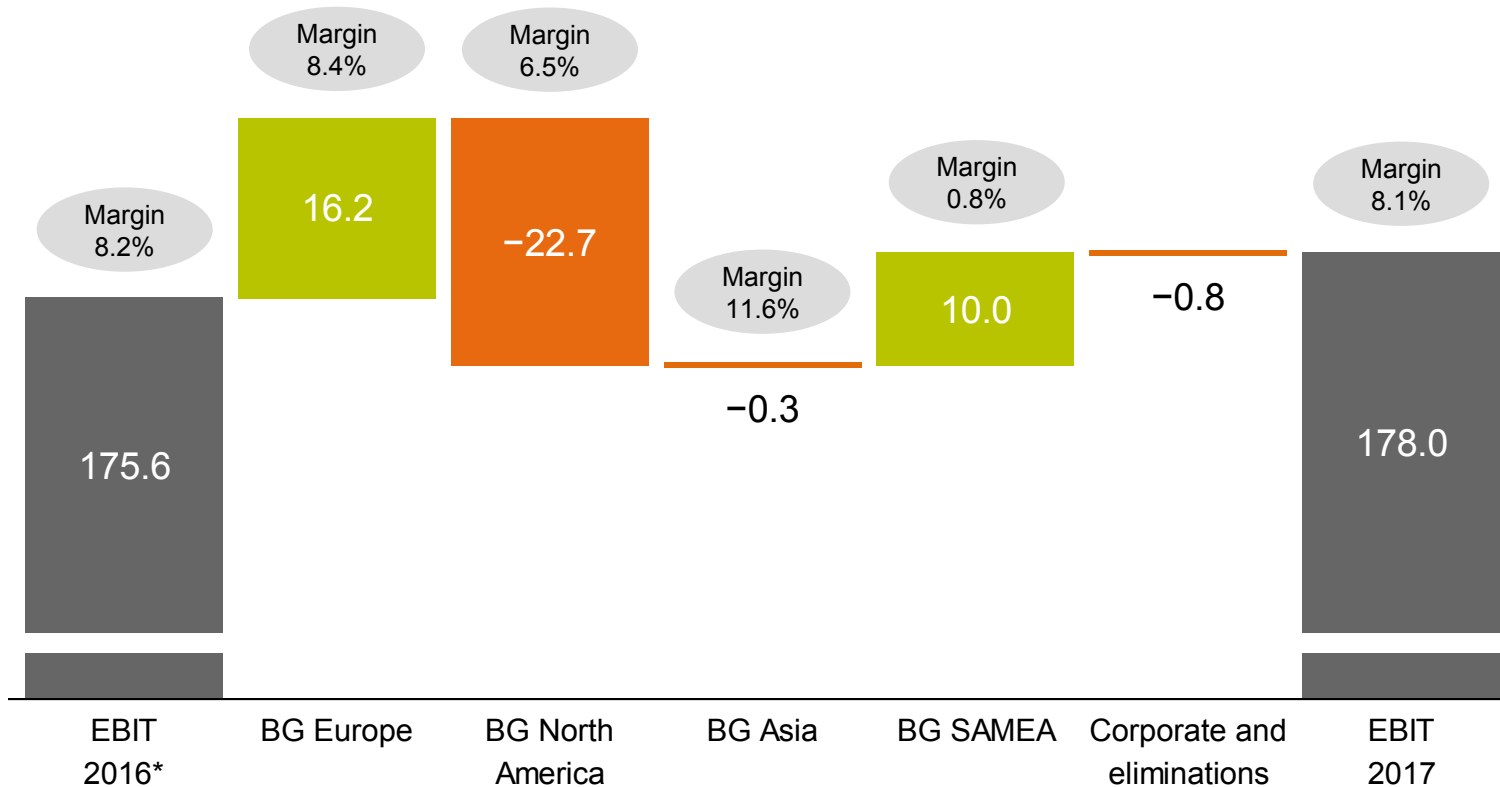
- Global automobile production lost considerable momentum in 2017
- Number of light vehicles produced worldwide increased by 2.1%
- Autoneum increased revenue by 2.4% despite the cyclical and demand-related decline in the USA

*Revenue growth adjusted for currency and divestment effects.

Operating result (EBIT)

BG Europe and BG SAMEA compensate BG North America

CHF million

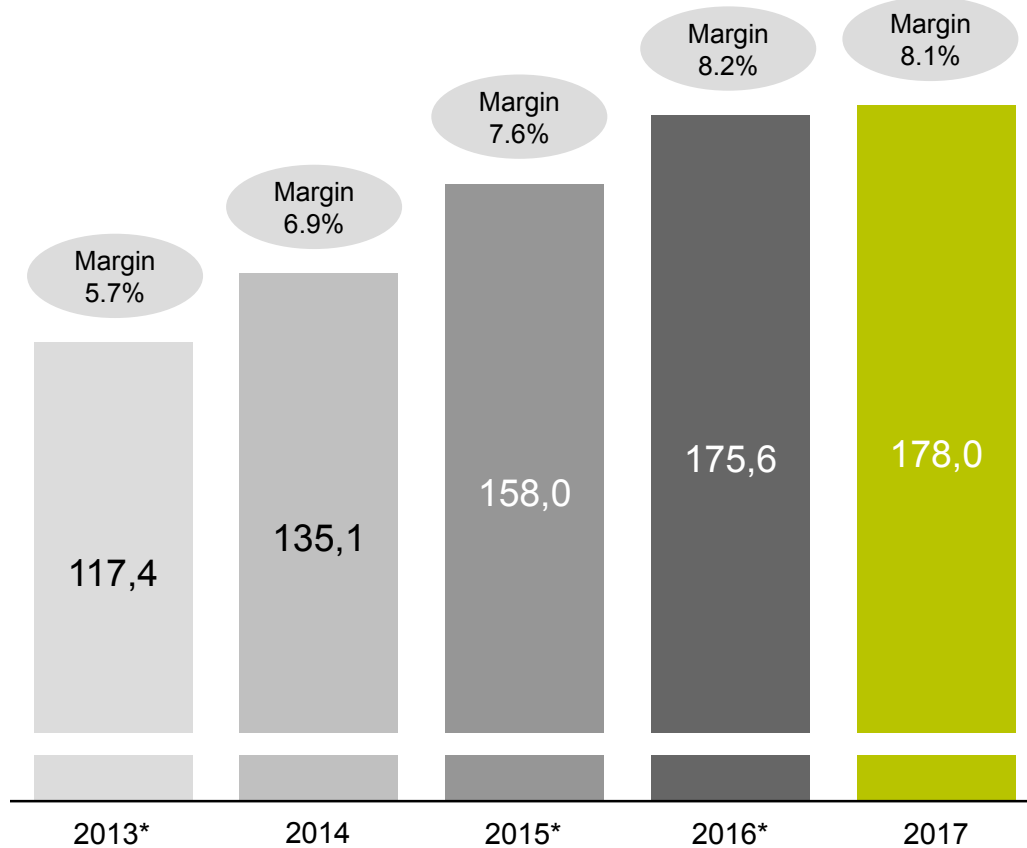


*Before special effects.

Operating result (EBIT) 2013 – 2017

Margin well above industry average

CHF million



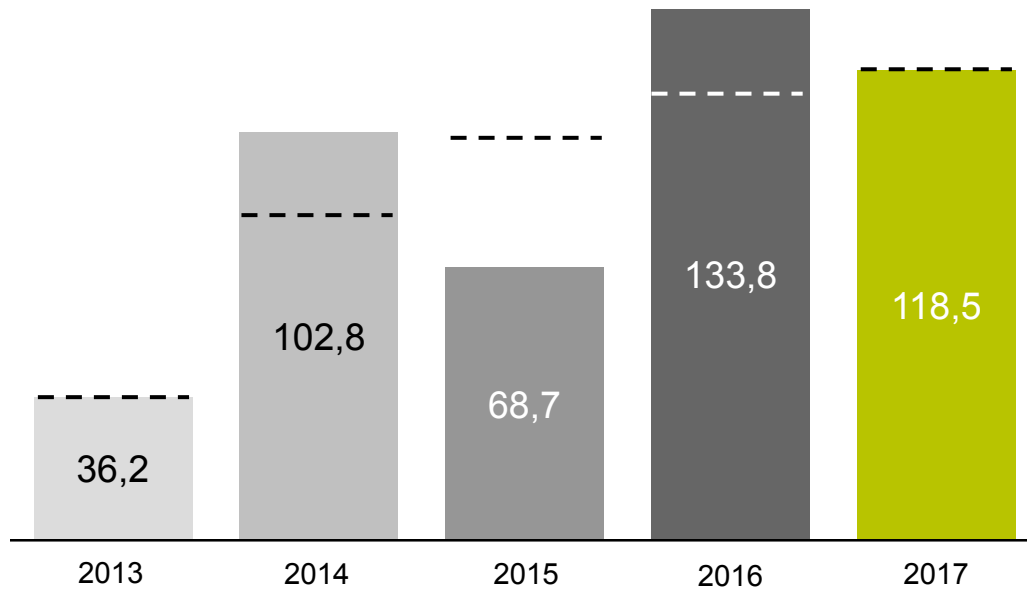
*Before special effects.

- 2017 EBIT margin again surpasses 8%
- The impact of volume decline in BG North America was compensated by BG Europe and BG SAMEA

Net profit 2013 – 2017

Another year of sound net profit

CHF million



- 2014 net profit excluding a first-time recognition of deferred income tax assets was at CHF 86.1 million
- 2015 net profit without the settlement with the German Federal Cartel Office was at CHF 100.2 million
- 2016 net profit before special effects was at CHF 117.0 million
- 2017 net profit at a new high

Balance sheet

Strong balance sheet

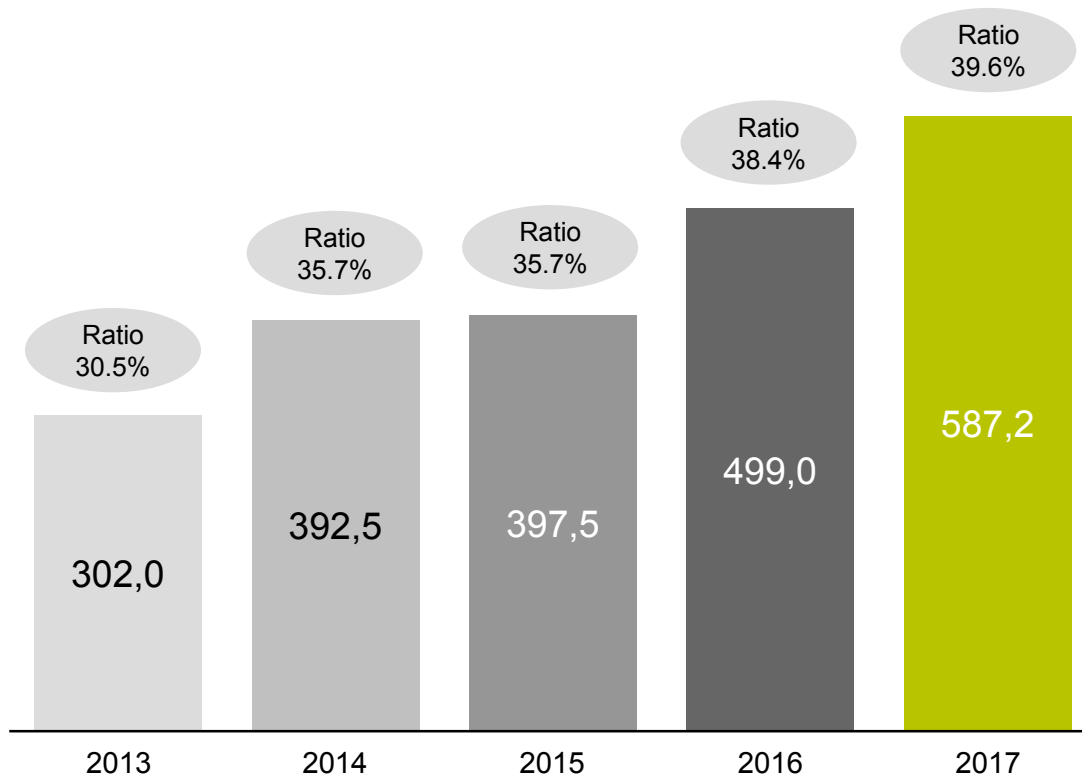
CHF million	31.12.2017	31.12.2016
Total assets	1,484.3	1,297.8
Non-current assets	791.8	648.0
Current assets	692.5	649.8
Total equity and liabilities	1,484.3	1,297.8
Non-current liabilities	352.5	220.7
Current liabilities	544.6	578.1
Shareholders' equity	587.2	499.0
<i>in % of total assets</i>	39.6%	38.4%

- Investments in tangible assets such as technology roll-outs, vertical integration and capacity expansion led to higher non-current assets
- Further increased equity ratio

Equity 2013 – 2017

Equity ratio close to 2020 target

CHF million



- Equity and equity ratio have been steadily increased since 2013
- 2017 equity ratio is close to the 2020 target of >40%

Free cash flow

High investments for future profitable growth

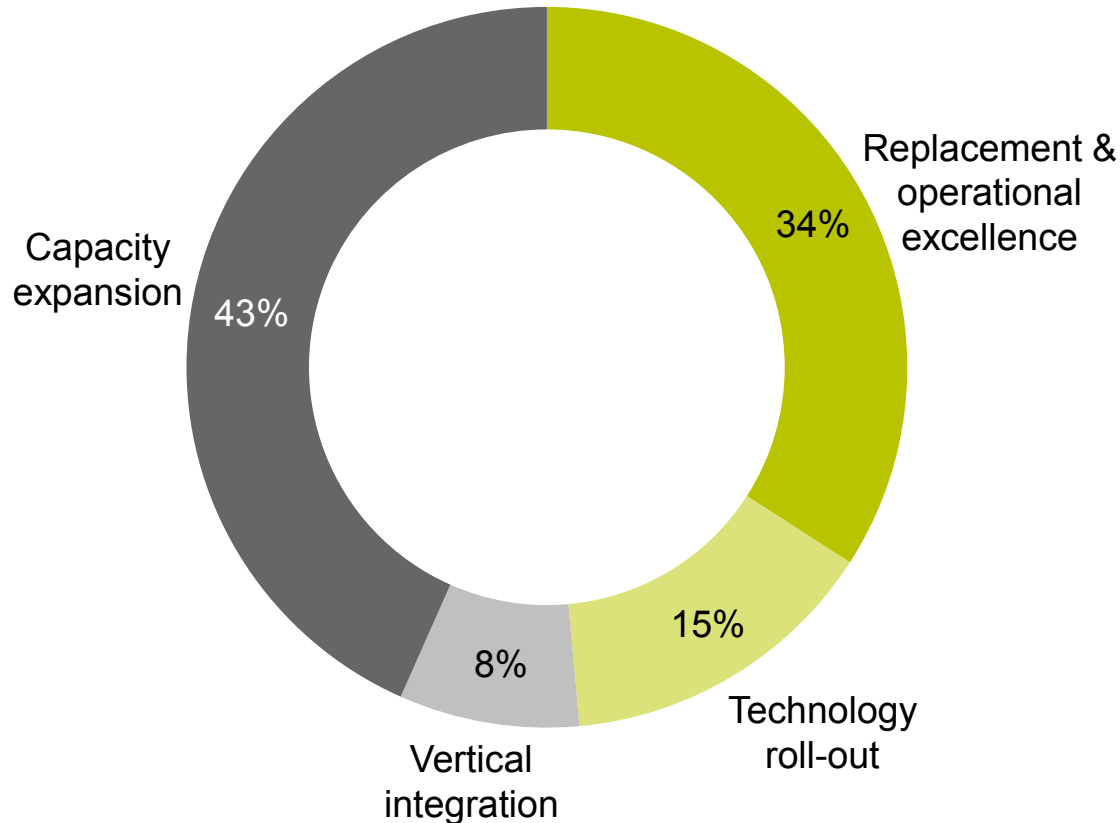
CHF million	2017	2016
Cash flows from operating activities	145.2	194.1
Cash flows used in investing activities*	-195.7	-92.8
Free cash flow	-50.5	101.3
Cash flows from/(used in) financing activities	5.4	-28.6
Cash and cash equivalents at December 31	103.8	149.8

- In 2017 cash flows from operating activities decreased because of higher net working capital
- Cash flows used in investing activities increased due to high investments in tangible assets of CHF 173.6 million

*2016 cash flows used in investing activities included the proceeds from disposal of the UGN business in Chicago Heights of CHF 42.4 million.

Investments in tangible assets in 2017

Total spend of CHF 174 million



Capacity expansion

- China: Changsha, Yantai, Pinghu, Shenyang Tiexi
- Mexico: San Luis Potosí 1&2
- Hungary: Komárom

Technology roll-out

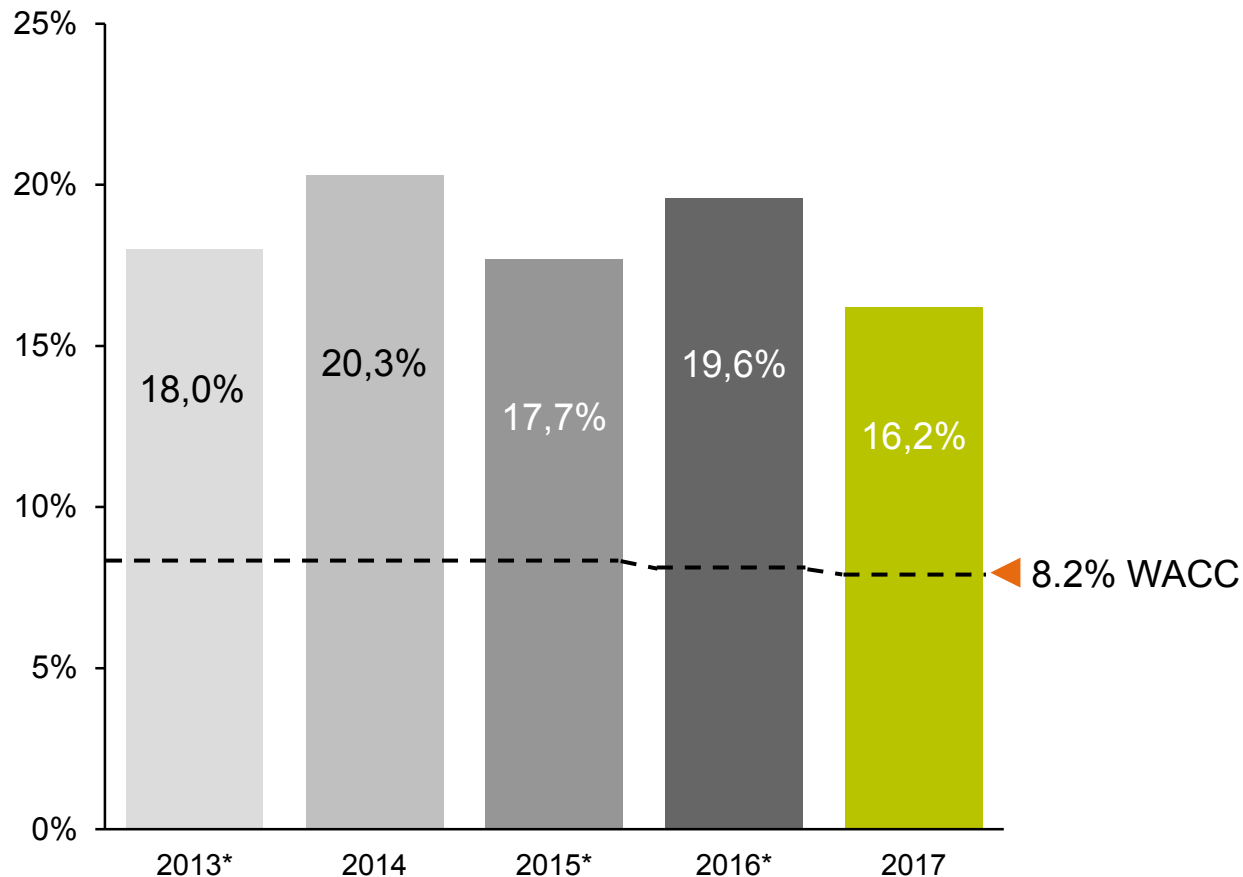
- New technologies for underbody systems, carpet insulators, inner dashes and wheelhouse outer liners

Vertical integration

- Basic lines such as felt and carpet lines

Return on net assets (RONA) 2013 – 2017

Substantial economic value creation



- Since 2013 substantial economic value has been created
- RONA almost twice as high as cost of capital (WACC) in 2017
- 2017 RONA decreased due to investments in tangible assets

*Before special effects.

Agenda

1. Business year 2017

Martin Hirzel, CEO

2. Financial results 2017

Dr Martin Zwyssig, CFO

3. Outlook 2018

Martin Hirzel, CEO

Key focus areas for profitable growth

Action plan 2018

BG Europe



- Expand Eastern European footprint
- Pursue vertical integration
- Excel in program execution

BG Asia



- Ramp-up of new plants in China
- Gain market shares with Chinese OEMs
- Develop organization for targeted expansion

BG North America



- Master numerous launches
- Flexibly adapt to market cool-down
- Continuously improve workplace safety

BG SAMEA



- Customize Brazilian production footprint
- Gain new business in South America
- Support customer projects in Iran

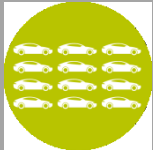
Guidance 2018

Global environment



- Rise in global automobile production to around 97 million light vehicles (growth rate of 2%)*

Revenue



- Autoneum expects organic revenue growth of around 3%

Profitability



- In 2018, the Group's EBIT margin will be at around 8%

*According to IHS estimates.

autoneum

Mastering sound and heat.

Contacts and event calendar

Investors and Financial Analysts

Dr Martin Zwysig
CFO

T +41 52 244 82 82

investor@autoneum.com

Media

Dr Anahid Rickmann
Head Corporate Communications &
Responsibility

T +41 52 244 83 88

media@autoneum.com

Contact address

Autoneum Holding Ltd
Schlosstalstrasse 43 / P.O. Box
CH-8406 Winterthur

www.autoneum.com

Important Dates 2018

Annual General Meeting 2018

March 28, 2018

2018 Semi-Annual Results

July 26, 2018

Autoneum listed on SIX Swiss Exchange

Ticker Symbol

AUTN

Valor Number

12748036

ISIN

CH0127480363

Disclaimer

Autoneum is making great efforts to include accurate and up-to-date information in this document, however we make no representations or warranties, expressed or implied, as to the accuracy or completeness of the information provided in this document and we disclaim any liability whatsoever for the use of it.

The information provided in this document is not intended nor may be construed as an offer or solicitation for the purchase or disposal, trading or any transaction in any Autoneum securities. Investors must not rely on this information for investment decisions.

All statements in this report which do not reflect historical facts are statements related to the future which offer no guarantee with regard to future performance; they are subject to risks and uncertainties including, but not limited to, future global economic conditions, exchange rates, legal provisions, market conditions, activities by competitors and other factors outside the company's control. The vehicle production figures for 2018 and forward looking are based on the latest estimates of IHS Global Insight.

© 2018 Autoneum Holding Ltd, all rights reserved